



THE KADUNA STATE GOVERNMENT

KADUNA MARKETS DEVELOPMENT AND MANAGEMENT COMPANY

INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR THE CONCESSION, OPERATION AND MANAGEMENT OF THE KADUNA STATE ENTERPRISE ZONES (TRAILER PARKS) LOCATED AT MARABAN JOS, Tafa AND GREEN AGRO ALLIED INDUSTRIAL ZONE (GAAIZ) ALONG KADUNA ABUJA EXPRESS WAY

1. **BACKGROUND**

Most travellers or users of the Kaduna-Zaria and Kaduna-Abuja Highways must be familiar with the traffic bottlenecks and dangers due to the indiscriminate parking of heavy-duty trucks along these highways. The chaotic and haphazard parking of these trucks causes a lot of damage to the roads and road-shoulders, and in some cases, accidents that lead to fatalities.

To improve public safety on the highways, the Kaduna State Government (KDSG) has taken provide facilities to move heavy duty trucks into specially designed and purpose-built trailer parks. These parks offer economically and socially vibrant complementary facilities, such as motels, shopping complexes, restaurants, maintenance or mechanic workshops, fire stations, mega fuel stations, police stations, etc.

In view of the above, the Kaduna State Government (KDSG), through the Kaduna Markets Development and Management Company (KMDMC), is seeking Concessionaires/Investors to express interest in Operation and Management of the facility, including integrated facility management and human resource management, as well as making any necessary investments to generally improve on the facility in line with the objectives of the Kaduna State Government in Maraban Jos, Tafa and GAAIZ Enterprise Zones.

The EOI submissions shall be in the following lots: -

- a. LOT 1: Maraban Jos Enterprise Zone.
- b. LOT 2: Tafa Enterprise Zone.
- c. LOT 3: GAAIZ Enterprise Zone by Olam

Each of these three lots shall have the following components: -

- i. Truck Parking
- ii. Waste Management
- iii. Motel
- iv. Police Station
- v. Restaurant
- vi. Dormitory
- vii. Automobile Spare Parts Shops
- viii. Management Service/Administrative Control Office
- ix. Mechanic Workshops
- x. Bukka
- xi. Electricity Sub Station
- xii. Security Control Office
- xiii. Warehouse

Successful applicants shall be responsible for Operating and Managing of these facilities including making the necessary investments to improve their outputs in line with the objectives of the KDSG.

Expressions of Interests (EOIs) from prospective investors shall contain or clearly indicate the following:

2. **SUBMISSION/OPENING OF EXPRESSIONS OF INTEREST (EOI)**

Expressions of Interests (EOIs) from companies, consortia or investors, developers and facility management firms must clearly indicate the following:

PREQUALIFICATION REQUIREMENT

The prequalification submissions shall include the following:

1. Corporate profile of firm and/or company indicating history, organisational structure, area of specialization, key competencies and resources;

- II. Key details of the company indicating experience and competencies that are relevant to the assignment including curriculum vitae of qualified managers, academic and professional qualification (please indicate where available evidence of membership of professional Bodies)
- III. Certified true copy of certificate of incorporation of firm or as applicable.
- IV. Certified true copy of particulars of Directors
- V. Certified true copy of tax clearance certificate for the last three (3) years (2017, 2018 & 2019).
- VI. Evidence of Value Added Tax registration and remittance with Tax Identification Number;
- VII. Three (3) years (unabridged) company Audited Annual Report (2017, 2018 & 2019) certified by a Chartered Accountant/Auditor.
- VIII. Certified true copy of three (3) years company annual returns to the Corporate Affairs Commission (CAC)
- IX. Letter of reference from bankers and current statement of account for the last one year.
- X. Letter of reference from clients for whom similar assignment had been carried out and delivered within the last three (3) years. Please provide sufficient details for ease of validation
- XI. A sworn declaration that neither the company nor any of its management staff is a staff or director of KMDMC.
- XII. Evidence of registration with PENCOM and remittance of pension deduction to Pension Fund Administration (PFA) if applicable (PenCom letter of compliance)
- XIII. In the event of a joint or consortium bid, a signed and independently verifiable agreement between the parties indicating terms and conditions and identifying the principal and subsidiary party(ies) in the joint bid/consortium.
- XIV. Original documents should be available for sighting on demand during or after the opening of the prequalification documents.
- XV. Evidence of registration with Financial Reporting Council of Nigeria (FRCN).
- XVI. Evidence of registration with the Kaduna State Public Procurement Authority and the Ministry of Business Innovation and Technology.

3. GENERAL INFORMATION

- I. This request for expression of interest is not an invitation to bid.
- II. All costs incurred in the preparation of and submission of the EOI is to be borne entirely by the applicants.
- III. Late submission will be rejected and EOI returned to the applicant.
- IV. KMDMC reserves the right to verify the authenticity and accuracy of claims made in the submission.
- V. KMDMC reserves the right to accept or reject any application for pre-qualification at its sole and absolute discretion.
- VI. Only pre-qualified companies will be shortlisted and contacted.
- VII. The requirements under 2.0 (iii, v, vi, xii, xv, xvi) are MANDATORY and failure to produce any will lead to automatic disqualification of the firm, company or consortium.
- VIII. This advertisement shall not be construed as a commitment on the part of KMDMC to contract any company nor shall it entitle any company submitting documents to claim any indemnity and or compensation.

4. FURTHER INFORMATION

Expressions of Interest must be submitted in One (1) bound original and three (3) bound copies of the proposal plus one (1) electronic copy in a sealed envelope clearly marked:

"EXPRESSION OF INTEREST (EOI) FOR THE CONCESSION, OPERATION AND MANAGEMENT OF THE KADUNA STATE ENTERPRISE ZONES (TRAILER PARKS)" Indicating the LOT number.

The EOI should be delivered with stamped and signed acknowledgement copy of Cover Letter not later than 15:00hrs Nigerian time on 18th August 2020 to the address below:

**The Managing Director,
Kaduna Markets Development and Management Company,
Investment House, First Floor 27 Ali Akilu way Kaduna,
Kaduna – Nigeria**

5. All EOIs will be opened immediately after the deadline in the above stated Office, on the closing date, in the presence of all interested firms that choose to attend.

Signed
Managing Director,
Kaduna Markets Development and Management Company