



THE GOVERNMENT OF KADUNA STATE KADUNA INVESTMENT PROMOTION AGENCY (KADIPA)

INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR THE MANAGEMENT AND OPERATION OF LOUNGE SERVICES AT KADUNA INTERNATIONAL AIRPORT, KADUNA, NIGERIA

As part of the continuing development of the Kaduna International Airport to offer passengers world-class facilities and services, the airport is currently redesigning the commercial areas in its Terminals.

These commercial areas will offer passengers a modern lounge, with shopping and facilities for food and beverage, and internet services, within a friendly environment as applicable at modern international airports.

The objective of the new commercial concept is to give the airport a vibrant image with a true experience of better passenger comfort and shopping facilities, thereby allowing the concessionaire to increase performance and non-aviation revenues.

In the light of this, the Kaduna Investment Promotion Agency is inviting experienced world-class operators to submit Expression of Interest (EOI) to establish operations at the Kaduna International Airport in the following areas;

LOT 1: Management and operation of the new International Business Class Lounge with services including, but not limited to:

- i. Provision of a fully operational bar; and maintenance
- ii. Provision of Flight Information Display (FID) Electronic Board.
- iii. Provision of wireless internet services (Wi-Fi)
- iv. Provision and management of shops within the area.

LOT 2: Provision of top quality catering services in the airport lounge and passenger catering services for Airlines.

GENERAL ELIGIBILITY CRITERIA

- I. Full name of the company and evidence of registration.
- II. Profile of company, including Staff Profile (qualifications and experience).
- III. Evidence of track record/similar work/service provided in the last 3 years.
- IV. Evidence of Tax clearance certificates (2015, 2016, and 2017) from the Federal Inland Revenue Service (FIRS) and Evidence of VAT registration.
- V. Submission of Audited Accounts for the last three years (2015, 2016, 2017).
- VI. Payment of N100,000 non-refundable processing fee through a Bank Draft payable to the Kaduna State Government.

SPECIFIC ELIGIBILITY CRITERIA

- VII. Access to and experience of handling duty free goods/products
- VIII. CATERING SERVICES
 - a. Environmental and Health documentation, e.g. Ministry of Health certification etc.
 - b. Food safety /Hygiene requirements or certification; National Agency for Food and Drug Administration and Control (NAFDAC) certification etc.
 - c. Provide details /options of proposed Menu (both local and continental).

1. FURTHER INFORMATION

Expressions of Interest must be submitted in triplicate (one original and two copies) in a sealed envelope clearly marked:

"EXPRESSION OF INTEREST (EOI) FOR THE MANAGEMENT AND OPERATION OF LOUNGE SERVICES AT KADUNA INTERNATIONAL AIRPORT, KADUNA, NIGERIA"(LOT X)

The EOI should be delivered not later than 15:00hrs Nigerian time on the Wednesday, 28th March 2018 to the address below:

**The Executive Secretary,
Kaduna Investment Promotion Agency
3, Sokoto Road,
Kaduna – Nigeria
Tel: +234 8096961576
Email: hadiza.hamza@kds.gov.ng**

2. All EOIs will be opened immediately after the deadline in the above stated office, on the closing date, in the presence of all interested firms that choose to attend.

Please note that:

- Only shortlisted firms will be invited for further consideration.
- Late submission will be rejected.
- This advertisement shall not be construed as a commitment on the part of Kaduna State to appoint any firm nor shall it entitle any firm submitting documents to claim any indemnity.
- KADIPA reserves the right to take final decision on any and all of the documents received in the EOI.
- Interested applicants may obtain further information at the address above from 8.00 am to 4.00 pm, Monday to Friday (except public holidays).
- Expression of Interest through email or fax will not be accepted.
- All submissions must be made in English Language.

**Signed
Executive Secretary
KADIPA**